

# a focus on africa

“We make an effort to understand the specific risks, limitations and challenges of the various African markets”

**For A&O ACQUISITIONS, African markets are the untapped resource house of the World. We are and will continue to focus exclusively on the region and reaping the best rewards possible for our clients.**

This dedicated approach enables us to understand the specific risks, limitations and challenges of each opportunity. Whilst many international financial institutions view Africa mainly in terms of risk, our approach is first to identify the genuine opportunities present in the region and then to evaluate and manage any risks.

We invest significant time and resources in monitoring social, political, macro-economic and commercial events that could affect the activities of our clients. We share this knowledge with clients and partners on an ongoing basis through regular dialogue and written publications, as well as bespoke research.

Local market knowledge and research is fundamental for our success as well as being an important tool for both advisory and trading activities. In offering execution services into most African financial markets, we are constantly in touch with developments in these markets.

A&O Acquisitions has developed a close working relationship with most of the international equity capital providers with an interest in Africa. Clients can thus be confident of benefiting from an informed and focused approach to accessing relevant international investors and lenders.